

CURTIFRANCE S.A.



More than 50 years providing quality on leather

José Llupes 5077, Montevideo, Uruguay
Tel.+598(2)309.10.15 Fax.+598(2)309.47.44 E-mail:
curtifrance@curtifrance.com

SOUTH AMERICA



URUGUAY



Area: 176.215 Km²

Population*: 3:241.000 (Men:48%;Women:52%)

Average age*: 35 years old (Men:33;Women:36)

Capital city: Montevideo

Language: Spanish

Political regime: Republican Democracy

Currency: Uruguayan Peso (\$)

*Source: National Statistical Institute (INE), Census 2004

Company Overview

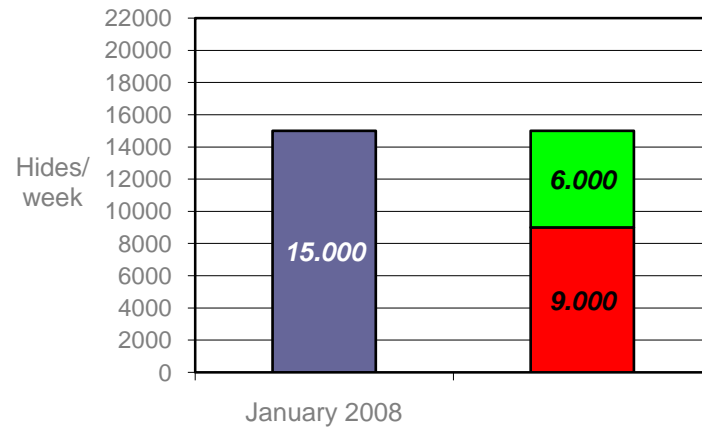
- ▶ CURTIFRANCE SA tannery was established in 1956 by three Chamyan brothers in the city of Montevideo, Uruguay.
- The initial production was sole leather. After a while, chrome tanned production started up to finished shoe upper, handbag and furniture leather.
- Years later, a new family generation joined to push the company further on, incorporating technology and productivity.
- The name of Curtifrance was quickly associated with quality leather and respectful service. The quality of the raw material of Uruguay also greatly contributed to fulfill the requirements of the most demanding customers. In 2001, a decision was made to meet automotive industry standards and the company invested in technology, training and quality certification process.
- Today Curtifrance is ranked among the four Uruguayan top tanneries.
- Curtifrance produces today full hides for the automotive and furniture industry, cut & saw services and a growing furniture manufacturing.
- On December 2007, Curtifrance was approved by GM as supplier.

- ▶ **Facilities:**
 - Wet Plant (Llupes)
 - 5077 José Llupes
 - Total employees: 150
 - Quality control (employees): 15
 - Finishing Plant (Sta Lucia)
 - 5198 Santa Lucía
 - Total employees: 80
 - Quality Control (employees): 10
 - Cutting Plant (Sadisol)
 - 5171 Santa Lucía
 - Total employees: 30
 - Quality control (employees): 8
- **Annual sales: U\$S 33:**

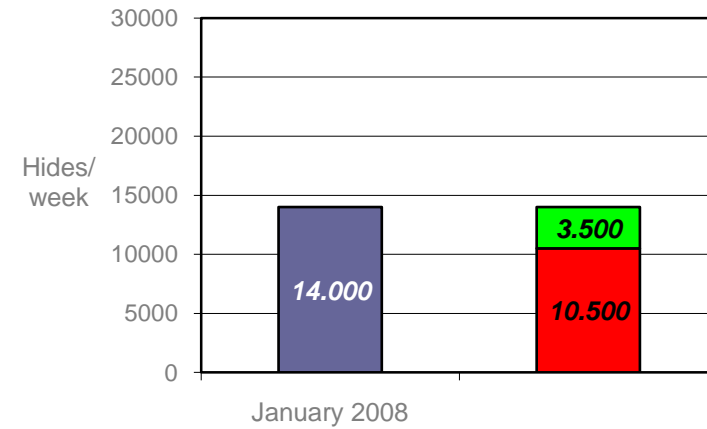
► Production capacity

■ Total ■ Used ■ Available

Wet-End Process

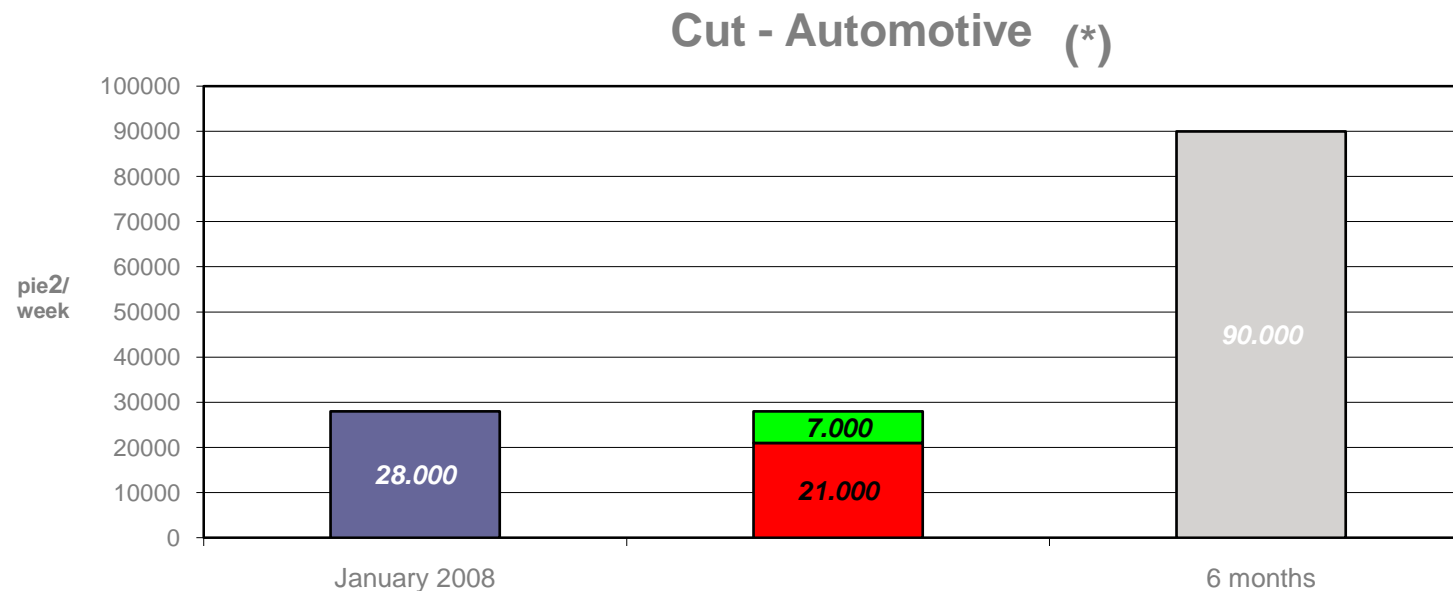


Finishing Process



► Production capacity (continue)

■ Total ■ Used ■ Available



(*) Data without considering the external cutting process cooperation depending on programs at third part facilities (e.g. EYBL).

LEATHER

OEM supplier level: Tier 3

Client: GST Autoleather

OEM: Toyota

Car model: Camry

Since: March 2004

Contracted business: Average 6.000 hides/week

OEM: Honda

Car model: Various

Since: August 2007

Contracted business: Average 1.500 hides/week (Free of Chrome)

- **Provided OEM's (continue)**

LEATHER (continue)

OEM supplier level: Tier 2

Client: Jackspeed Corporation Limited

OEM: GM Overseas Distributor Center , Toyota (Borneo Motor Sdn Bhd – Singapore), Honda (Kah Motor Sdn Bhd – Singapore), Nissan (Tan Chong Motor Sales Pte Ltd – Singapore)

Car model: Various

Since: September 2006

Contracted business: Average 700 hides/week

OEM supplier level: Tier 2

Client: MCM Manufacturas de Cuero Macusa S.A.

OEM: Hyundai

Car model: Elantra

Since: June 2008

Contracted business: Average 300 hides/month (Free of Chrome)

- **Provided OEM's (continue)**

CUT LEATHER PIECES

OEM supplier level: Tier 2

Client: 3-A Johnson Controls Andina c.a.

OEM: GM

Car model: Optra

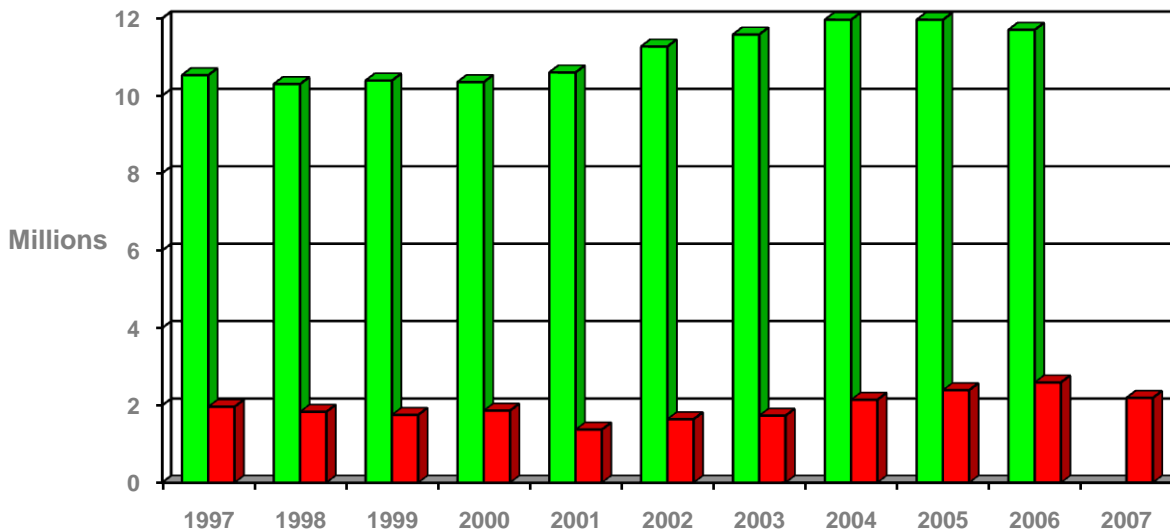
Since: December 2007

Contracted business: Average 1.200 kits/month

Raw Material Sources

► Uruguayan hides

■ Livestock ■ Slaughter

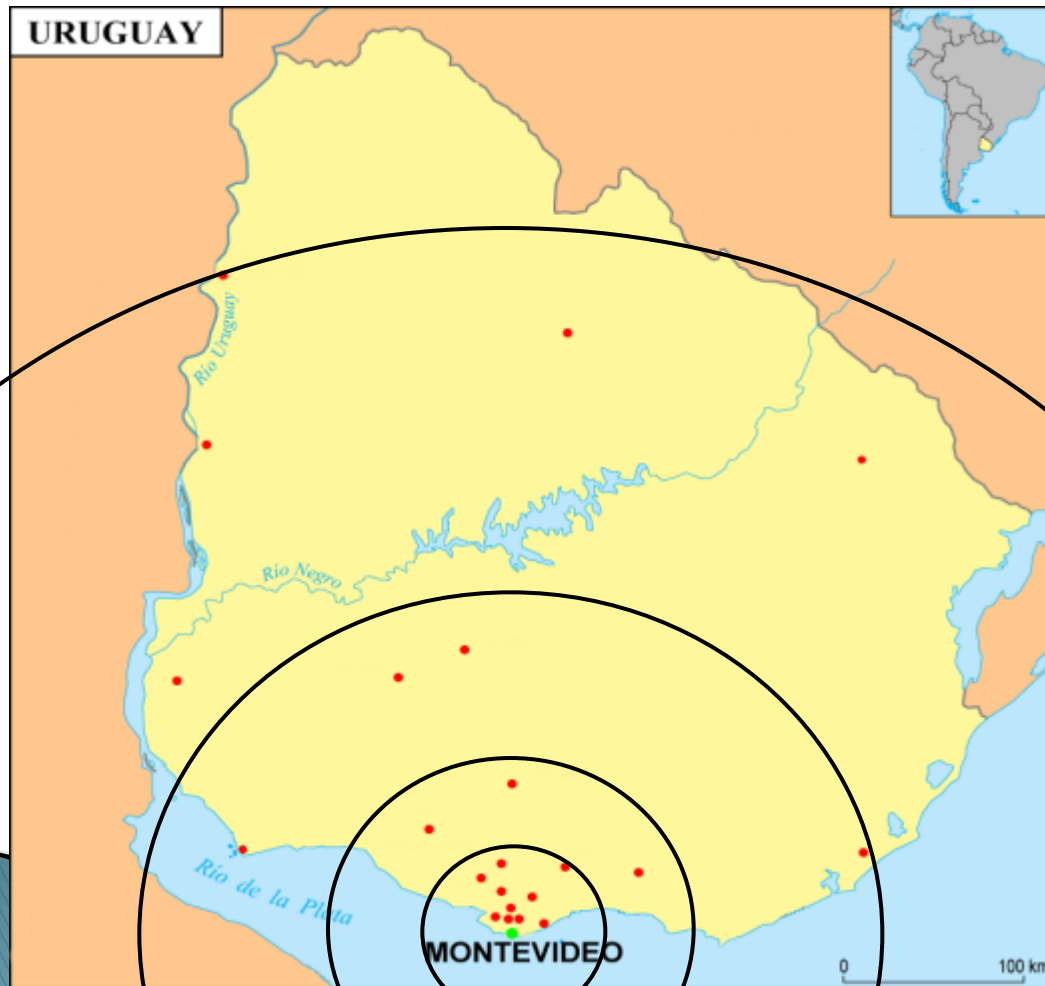


Source: National Institute of Meat (INAC), January 2008



Raw Material Sources (continue)

Local slaughterhouses (Total: 22)



0-50 Km: 45%
0-100 Km: 59%
0-200 Km: 77%
0-500 Km: 100%

Raw Material Sources (continue)

- Uruguay vs Region

	Brazil	Argentina	Paraguay	Chile	Uruguay
Livestock	175:000.000	52:000.000	11:000.000	2:600.000	12:000.000
Slaughter	40:000.000	12:500.000	1:600.000	920.000	2:200.000
Extraction	20-24%	24-28%	14-18%	34-38%	18-21%

- Salted, Pickled, Wet-Blue and Crust hides

Depending on production programs, we are able to have other sources (e.g. Brazil, Argentina, Chile, Paraguay, UK, USA).

* Current external raw material sourcing: 25-30%

Product Offerings

- Quality
 - Full Grain.
 - Corrected Grain.
 - Finished splits.
- Tanning process
 - Chrome leather.
 - Free of Chrome (FOC) leather.
- Drying process
 - Vacuum type.
 - Wet toggle type.

- Embossing process (plates & rollers in house)

- Rollers

- Mercedes Benz (Classic).
 - BMW (Dakota).
 - VW/AUDI (Vienna).
 - 3 generic design rollers.

- Plates

- More than 20 (e.g. VW/AUDI Vachette).

- Final product

- Finished leather for several uses: automotive, furniture, shoe, garment
 - Cut pieces for automotive (kit).
 - Cut and Sewn pieces (currently available for furniture).

New concepts

- Ultra light technical leather for intelligent head rest.
- Development of “Cold Leather”.
- High performance natural look finish.
- Joint R&D agreement with BASF.

Quality Data

Technical specifications currently fulfilled in production:

GM

- GM2756M: GM Engineering Standards, Material Specification Textiles, Finished leathers.

FORD

- WSS-M1F24-A: Ford Motor Company, Engineering Material Specification, Leather – Genuine Top Grain – Improved Softness - Milled

HYUNDAI – KIA

- MS 322-04: Hyundai – Kia Motors, Material Specification, Genuine Leather – Seat Covering (Chrome Free)

GST Autoleather

- GST Russet Specification #86.
- SQ-16: South American Chrome Free Crust Leather Technical Standard.

Jackspeed Corporation Limited.

- JM Spec: Quality Technical Spec For Leather Hides.

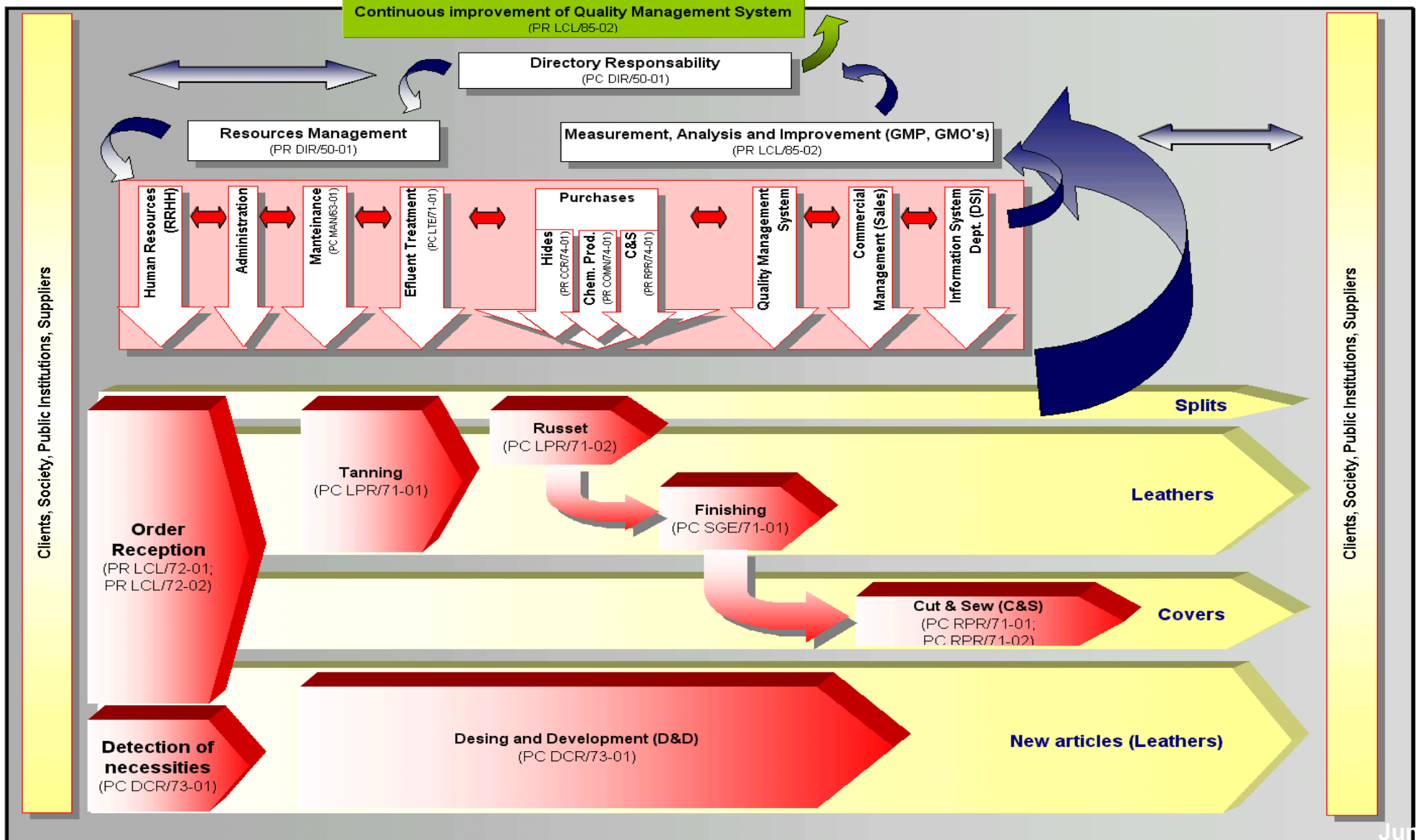
Parameter	Instrument	Qty	Personnel	Method / Procedure
Physical tests (e.g tensile strength, elongation, tear strength, stitch tear strength)	IINSTRON 5544	1	Lab Operator	ASTM D2208/D2209/D2211/D2212/D2261/D2262/ D4705/ D5034/D5733/D5735; ISO 3376/3377-1/ 3377-2; DIN 53328/53329/53331/53360
Rubfastness resistance	ARENDONK (1 position)	1	Lab Operator	ISO 11640
	GIULIANI IG/10MOD (4 positions)	1	Lab Operator	
	AATCC Crockmeter CM-1	2	Lab Operator	GM9033P; FLTM BN 157-01; AATCC 8; SAE J861
	SCHAP Pilling Tester (5 positions)	1	Lab Operator	FLTM BN 108-14
	SCHAP Rubbing Tester - Gakushin (6 positions)	1	Lab Operator	MES MN 405
Heating tests (e.g. color/grain resistance, blocking, odor)	MMM Venticell air circulating oven	2	Lab Operator	GM9142P; FLTM B0 131-01; LP-463LB-13-01; SAE J351/J912; AATCC 117; PV 3900
Fogging	HAAKE Phoenix II	1	Lab Operator	SAE J1756; LP-463KC-21-01; DIN 75201
Water vapour permeability	SATRA STM 473	1	Lab Operator	DIN 53333
Flexing resistance	FOLLEN TOOL COMPANY, Newark tester (10 positions)	1	Lab Operator	ASTM D2097
	ARENDONK (9 positions)	1	Lab Operator	ISO 5402; DIN EN 13334
	BALLY Flexometer G-96 (12 positions)	1	Lab Operator	
	SATRA STM 477F - Cold flexing (12 positions)	1	Lab Operator	
Thickness	CALATI (spring gauge)	30	Control operator on floor Lab operator	ASTM D1814
	SATRA STD 483 (weight gauge)	2	Lab Operator	ASTM D1813; DIN 53326
Flammability	ATLAS HVM Horizontal Flame Chamber	1	Lab Operator	GM9070P; FMVSS 302; SAE J369; ASTM D5132; ISO 3795
Colorfastness to light	ATLAS Weather-Ometer Ci4000	1	Lab Operator	GM9125P; SAE J1885; ISO 105-B02; VDA 75202
Grease content	Lab equipment (Soxlet)		Lab Operator	ISO 4048; DIN 53306
pH and Differential Index	SATRA SMT 145 (shaking machine)	1	Lab Operator	ISO 4045
	METTLER TOLEDO SevenGo pH	2	Lab Operator	
Chrome content	Lab equipment	-	Lab Operator	IUC 8; DIN 53309
Softness	BLC ST300	1	Control operator on floor Lab operator	FLTM BN 157-01; IUP 36
Wear resistance	TABER 5130 (1 position)	1	Lab Operator	ASTM D3884; DIN 53109
	TABER 5151 (2 positions)	1	Lab Operator	
Humidity	METTLER TOLEDO HB43 Halogen	1	Lab Operator	Internal procedures
	METTLER TOLEDO LP16-M IR	1	Lab Operator	
	ZWAANS HANDYBOY LD2	1	Control operator on floor	
	KMP AQUA-PICCOLO	3	Control operator on floor	
Gloss	X-RITE AcuGloss (60°)	1	Control operator on floor Lab operator	Internal procedures
Color	X-RITE Espectrophotometer SP64	1	Control operator on floor Lab operator	Internal procedures
	DATACOLOR Espectrophotometer	1		
	GTI MiniMatcher MM-3	1		
	MACBETH Spectralight	1		
	GRETAG MACBETH Spectralight III	1		

Testing Capabilities (continue)

External supporting laboratories:

- Technological Laboratory of Uruguay (LATU)
6201 Italia Av., 11500 Montevideo, Uruguay
- Forschungsinstitut für Leder und Kunststoffbahnen gGmbH (FILK)
Meibner Ring 1-5, 09599 Freiberg, Germany
- SERCOVAM
BP 10-21 chemin de Marticot, 33611 CESTAS Cedex, France
- Reliable Analysis Inc. (RA)
379 Indusco Court, Troy, Michigan 48083, USA
- Michigan Testing Institute Inc.
42818 Mound Road, Sterling Heights, Michigan 48314, USA
- Suppliers labs: BASF, Clariant

Map of Processes



thank you for
your time